

The **FIRST** and **ONLY** negotiation certification recognized by the National Association of REALTORS®.

achieve more
WITH YOUR
RENE certification

RENE
Real Estate
NEGOTIATION EXPERT



TAKE THE COURSE!

Tuesday & Wednesday
October 26th & 27th
9:00am - 4:00pm

LHAR Classroom
2293 Swanson Ave.
LHC, AZ 86403
928-855-8423

REGISTRATION INFO

Instructor: *Evan Fuchs*
Cost: Members \$175
Non-Members \$225

Register via the Calendar at
www.HavasuRealtors.com
(No CE-Qualifies GRI, ABR,
CRB & SRS Elective)

Bonus!
ABR, CRB &
SRS Elective

ELEVATE YOUR GAME

2-Day Certification Course

The RENE Certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

WHAT TO EXPECT



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through e-mail and other media